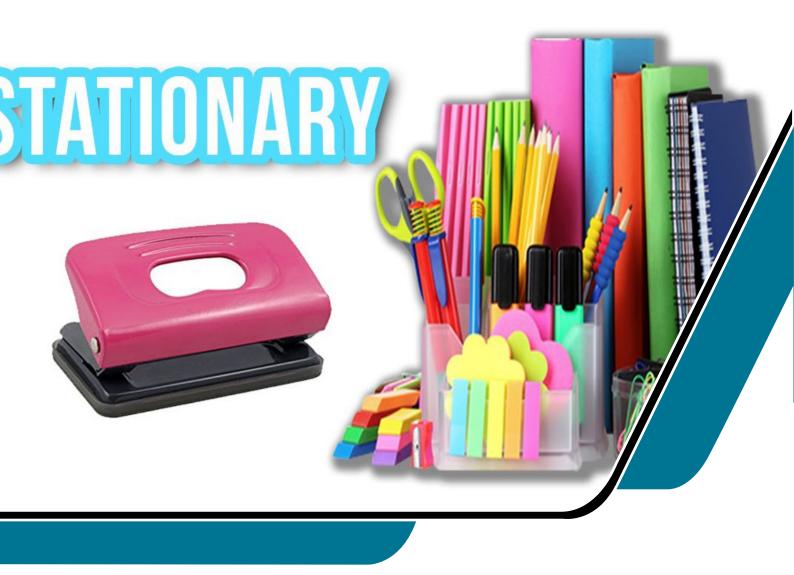


MUPAKASI INNOVATIONS COMPANY PROFILE 2024



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ABOUT US

Mupakasi Innovations is a registered local business that operates in different field of services and products. Mupakasi Innovation is managed by qualified business experts who hold master's degrees in various fields with over 10 years business experience. The company has also partnered with MISHAUD company, and the many line of business of this company is to provide architectural works in the field of construction.

Mupakasi Innovation has been into existed since 2015, works and supplies its goods and services to over 100 organizations, as a company we operates both as retailer and agents. However, the company offers a variety range of services and products ranging from: Stationeries and office equipment, building and construction machinery and accessories, Electrical hardware and maintenance equipment, transportation and logistics, printing, and branding. We also run a music studio in Lusaka and in Isoka we run a book store, not only that but we also run a cosmetic shop in Lusaka. These shops are 100% fully in operational since 2022.

Mupakasi Innovations has built a solid reputation for market excellence, drawing on a rich heritage of quality and innovative leadership in the marketplace since its inception. Today, we are an emerging top engineering contractor in the industry. Mupakasi Innovations is a leading producer and supplier of products and services for the construction industry in Zambia. It is this heritage that allows us to posses the strong financial credentials ans stability to build long term partnerships with our customers and offer them full range of diversified construction services, while offering a safe and progressive work environment for our employees.



OUR VISION

To provide foundations for society's future and to become a multidisciplinary construction and project management service provider through delivery of quality and prompt services to a diverse and top tier client base across the country



OUR MISSION

To provide quality general goods and construction services that are contracted, scheduled, engineered, and managed to create maximum value for our customers, owners, employees, and the community and to be the most respected and successfully operated company in our industry.



OUR CORE VALUES

We believe that in order to make a difference, we need to encourage inventiveness, imagination, Improvisation, and teamwork. We believe that there are no limits to what we can accomplish as a team and are always willing to explore new products, markets, and territories. We believe that the strength of our company is the pride and commitment of our customers.

- Honesty and Integrity: Each team member maintains the highest ethical standards and acts to protect and uphold the regulations and procedures required to supply and distribute quality products and services.
- Customer Service: To build long term, lasting relationships with our customers, each team member is committed to providing quality and cost effective products and services that promote growth and understanding.
- Quality: Each team member is committed to administering safe and effective products, along with providing reliable information and service to all our customers.
- **Teamwork:** All members and departments work together in support of one another to move Mupakasi Innovations forward to reach the company's goals and objectives.
- **Innovation:** Each member has a "can do" attitude that manifests itself by creatively turning problems into solutions. This attitude is present at all levels in our company and is applied to all aspects of our operations.
- Continuous improvement: Each member promotes and supports continuous efforts that lead to improvements in our processes, products, services

WHY CHOOSE US

We base our relationship on the core values of quality, innovation and integrity. We are committed to attaining one hundred percent customer satisfaction by offering superior quality Work and customer friendly services.

Customer satisfaction is at the heart of everything we do. Our ultimate goal is to find solution to your engineering, construction, consultation, fabrication that is perfect for your needs. As such, we keep up-to-date with the latest technology and invest in state-of-the-art facilities – allowing us to provide the best possible engineering services. We're efficient and reliable. If you have a strict deadline, you can rely on us to get the job done on time. Our team are always happy to help and you can contact us at any time to discuss your project.

GOOD DISTRIBUTION PRACTICE

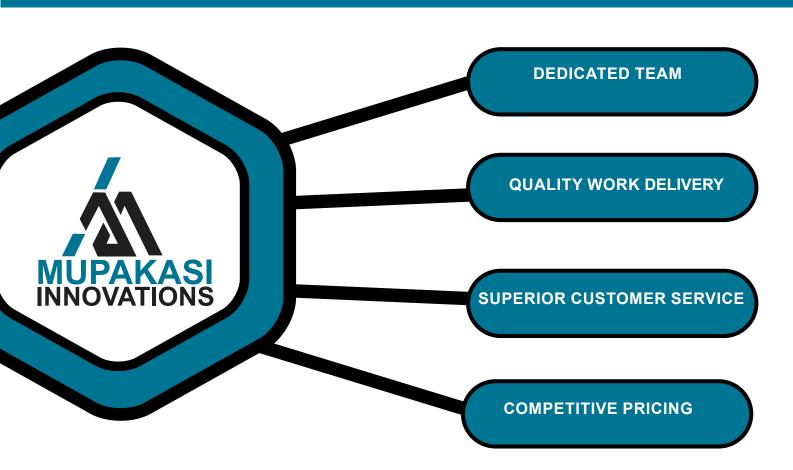
We take great pride in the quality of the products and service that we offer. We source only from certified, reliable and efficient Zambian supplier or manufacturer.

QUALITY IN OUR WAREHOUSE

Food stuff are consistently stored, transported and handled under suitable conditions, as required by the marketing authorization or product specification.

WE CAN REACH YOU

We only work with the best logistic partners to reach our costumers and deliver our products with the highest standards of quality and flexibility.



We're efficient and reliable. If you have a strict deadline, you can rely on us to get the job done on time. Our team are always happy to help and you can contact us at any time to discuss your project.

We source our industrial equipment and spare parts supply from reliable producers; adhere to superior manufacturing standards, and consistent quality control. Which strengths and that elevate Mupakasi Innovations to the position of reliable and trustworthy business partner.

MUPAKASI INNOVATIONS COMPANY PROFILE

OUR SERVICES



WHAT WE OFFER.

- STATIONERIES AND OFFICE EQUIPMENT
- BUILDING AND CONSTRUCTION MACHINERY AND ACCESSORIES
- ELECTRICAL HARDWARE AND MAINTENANCE EQUIPMENT
- TRANSPORTATION AND LOGISTICS
- PRINTING, AND BRANDING.
- WE RUN MUSIC STUDIO IN LUSAKA
- O IN ISOKA WE RUN A BOOK STORE
- IN LUSAKA WE ALSO RUN COSMETIC SHOP

GENERAL SUPPLY OF GOODS

After seeing a gap in the market, where stationery-supplying companies over promise and under deliver, Mupakasi Innovations was founded to do the opposite under promise and over deliver. Mupakasi Innovations is 100% operational in this field. We are specialized in Stationery, Computer Consumables, Office Equipment, Office Furniture, ID Card Printing, School Uniforms, Cleaning Materials, School Supplies and Related products. Our aim is to form strategic partnerships with our clients adding valuable service to our client's business growth.



When it comes to office stationery we really cover a vast array of everyday office items Such as: Papers, Envelopes, Writing, Graphic Supplies, Desktop Accessories & Labels Books, Pads, Diaries, Personnel Files, Binders, Indices, Office Tapes & Adhesives, Continuous Stationery, Clips & Fasteners.



SUPPLY OF BOOKS

We supply different types of books ranging from educational books(progress, MK Archivers etc), story books, kids Story, examines mind, pamphlets and many more..



We supply computer items both at both for school and office use such as Desktops,laptops, Hard-rives, Keyboards, Monitors and more



We offer a broad line of cleaning tools & equipment to tackle any cleaning task that you requires.

Revolution of new machines with the upgraded technology system.





















COSMETIC SHOP

We supply and source our cosmetic products from reliable producers and manufacture









MUSIC STUDIO

We also run a music studio which is located in Lusaka, our studio is well organized with new musical instruments with experienced DJ.







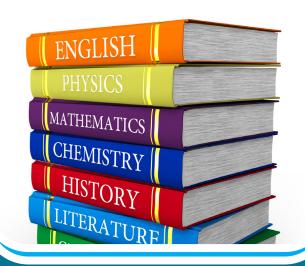


COMPANY PROFILE



The other line of business that is fully in operational is the book store located in Isoka the average sized Mupakasi Innovations merchandises a range of around 500 individual titles in their largest store. Mupakasi Innovations flagship shop is based in the Isoka District. With sections concentrating on fiction, academic genres and children's books (among many other subjects) it is a great resource for book lovers everywhere in the district.

A proud promoter of Zambian writers and publishers, Mupakasi Innovations actively encourages and supports up and coming home grown talent. Staying true to its identity, in future we wish to become a long standing member of the Booksellers Association of Zambia (BAZA). It is through this forum the company contributes to the development of education in Zambia as well as adhering to its famous motto 'Where Education is Our Priority'.



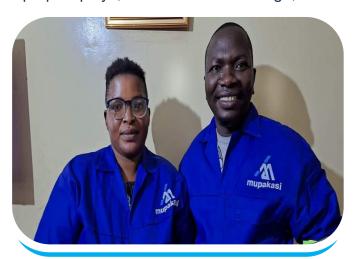


(PRINTING AND BRANDING SERVICES)

Branding Services

Large format banners and backdrops

Pop-up displays, Exhibition booth design, Custom promotional items and Event branding.





Large Format Printing

Posters (A0, A1, A2, etc.), Banners, Signs, Vehicle wraps, Wall decals, Backlit graphics, Canvas prints and Window clings.





Digital Printing

Variable data printing

Short-run booklets

Invitations, Reports, Manuals, Letterhead, Name badges and Notepads





MUPAKASI INNOVATIONS COMPANY PROFILE 11



ROAD FREIGHT

Mupakasi Innovations is integrated transportation and logistics service includes Road Transportation Service that connects all major Zambian roads and boarders such as kasumbalesa, chirundu boarder and Nakonde

Additionally Mupakasi Innovations has a dedicated division to handle transportation of perishable and dangerous goods. Having experience and rich network, Mupakasi Innovations offers competitive pricing coupled with a reliable and world class quality road transportation and distribution services within zambia and outside

- ZRA Customs Clearance
- Special Transportation of heavy weight, oversized and project cargoes
- Transportation of dangerous and perishable goods
- Special transportation of household goods and personal effects
- Contract-logistic, procurement and distribution
- Tracing & tracking through the Global Positioning System
- Various value added services
- Hazardous Cargo
- Fashion & Luxury Goods(Salaula)
- Auto and Automotive part
- Oil & Gas Industry Cargo
- Pharmaceutical Cargo
- Precious Metal Cargo









Safety, Health and Environment



We are fully committed to improving Health, safety and environmental performance across all areas of our business in accordance with ISO 14001, OHSAS 18001

We believe that everyone involved in any project should be able to go home safely at the end of the day to his or her family and friends. Job site safety is taken very seriously. We have adopted a "zero injury" policy, . We are pleased to be able to bring additional value to our clients through lower insurance rates for each project and offering the guaranteed security of unsurpassed safety. Resulting from our deep commitment to safety, we have established numerous innovative programs and approaches, which will be put in place on your project.

This accomplishment is achieved by carefully pre-planning all safety requirements and training needs. At the same time, we lead and require the same from our subcontractors as we continue to monitor and review the safety needs for any project, including pre-task planning regarding job hazard analysis.

Mupakasi Innovations is proactive in our focus on job site safety. Our superintendent along with our safety director will oversee safety programs and training on your site. All on-site personnel will be held accountable for job site safety. Whether a new employee, trade contractor or veteran worker, if they see a hazard or problem they will be empowered and required to fix the problem or inform the superintendent of the hazard.

This effort will provide for an efficient and safe work environment before the task is even started. Crews will know exactly what is being done, who is doing it and what type of tool or equipment is needed for the specific tasks.



OUR CLIENTS

Customers are everything to us so we try best possible to give our greatest effort to support and give good quality products and services to our clients. We provide complete service solutions for every discipline need in Industrial or Non-Industrial project that's why our customers scope came from every line of business.

EDUCATIONAL AND CULTURAL

- Trade Centers and Malls
- Sport Clubs
- Universities, Colleges and Schools
- Sites and Open Areas

RESIDENTIAL AND HOUSING

- Commercial businesses
- Administrative Organizations
- Government buildings
- Hotels, Resorts

PROCESS INDUSTRIES

- Food and Beverage
- Mining
- Manufacturing
- Water and Waste Water
- Oil and Gas



Certifications & Memberships

We have a management system that is certified to `relevant international and Zambian standards.

Business Name Form V Registration No. 320150251058 Serial No. 1246807



SCANTONEW CURRENTENEN DITALS



Republic Of Zambia

THE REGISTRATION OF BUSINESS NAMES ACT

(Act No. 16 of 2011 of the Laws of Zambia)
CERTIFICATE OF REGISTRATION

I HEREBY CERTIFY that: MUPAKASI INNOVATIONS

Originally called MUPAKASI BOOKSHOP AND STATIONERY

Changed the Name with effect from 8th day of November 2022 having been duly registered on 8th day of October 2015 pursuant to and in accordance with the provisions of the Registration of Business Names Act, and the Regulation made there under and have (has) been entered under the Number 320150251058 in the Index of Registration.

Given under my hand at Lusaka, Zambia, this 8th day of November 2022



PERRY MWABA

Deputy Registrar

(Note that this certificate is not valid unless the official seal of the Registrar of Companies has been affixed.)

For further details relating to this business check

http://www.pacra.org.zm



General Tax Clearance Certificate

TPIN: 1003426124 Jurisdiction: ISMTO Lusaka Province

Business Name: MUPAKASI INNOVATIONS

Taxpayer Name: WINFRED MUPAKASI SILUMBWE

Physical Address: PLOT NO 210/11 KAWAMA ROAD LILANDA

Lusaka

100 May 100 Ma

Province: LUSAKA PROVINCE

Email: MUPAKASIENTERPRISES@GMAIL.COM Date: 03/01/2024

Contact Number: 0978873064 Certificate Number: 2476720482

Dear Sir/Madam

RE: TAX CLEARANCE CERTIFICATE FOR WINFRED MUPAKASI SILUMBWE - SECTION 81B (CAP 323)

This is to certify that WINFRED MUPAKASI SILUMBWE trading as MUPAKASI INNOVATIONS, TPIN 1003426124 is duly registered for tax purposes.

In addition, this tax clearance certificate has been issued to WINFRED MUPAKASI SILUMBWE trading as MUPAKASI INNOVATIONS pursuant to section 81 B of the Income Tax Act (CAP 323).

This certificate is valid up to 31/12/2024.

Accordingly, in terms of section 81 B of the Income Tax Act, for the duration of this certificate, the above named is free to conduct business in line with the trading license held.

Please note that any established act of non-compliance with the provisions of the Income Tax Act shall invalidate this Certificate.

Yours Faithfully.

JOSEPH NONDE

Commissioner - Direct Taxes Zambia Revenue Authority

MUPAKASI INNOVATIONS

NOTE: This notice has been issued for and on behalf of the Commissioner General. You are advised to always scan the QR code to verify the validity of this Tax Clearance Certificate especially when submitted on a date different from the print date.

Zambia Revenue Authority Domestic Taxes Division
Enquiries Email: advice@zra.org.zm Website: www.zra.org.zm
ZRA National Call Center: 4111



Welcome to the e-Tendering Platform
This is your registration information as at 19/01/2024:

Supplier details	
Organisation name	mupakasi innovations
Company Registration Number	2476720482
Tax Payer's Identification Number	1003426124
ZPPA Registration Number	87493
Company type	Other Company
Address	plot no 210/11 kawama road lilanda
HIA PUBLIC PROCUREMENT AUTHORITYZAMBIA PUBLIC PROCUREM	lusaka
Postal code	10101 OCCUREMENT AUTHORITYZAMBIA PUBLIC UBLIC PROCUE
City VZAMBIAPUBLICPROCUREMENTAUTHORITYZAMBIAPUBLI	Lusaka
Country	Zambia
Phone Number	0978873064
Shareholders	LPFLY MEMENTAUTHORITYZAMBIAPUBLICPROCURZAMBIA PUBLIC PROC MBMPU LICPROCUREMENTAUTHORITYZAMBIAZAMBIA PUBLIC PROCUREME
CEEC category	Citizen Owned
Valid Until	19/01/2025

You have registered in accordance with the Tender Regulations (Public Procurement Act No 12 of 2008) of the laws of Zambia to supply Goods and Services to Public Institutions in the following categories:

Areas of Interest

22000000-Building and Construction Machinery and Accessories

14111509-Stationery

82121507-Stationery or business form printing

82121802-Author funded publishing services

39121700-Electrical hardware and supplies

26121600-Electrical cable and accessories

43211500-Computers

81110000-Computer services

82121800-Publishing

39121400-Electrical lugs plugs and connectors

30190000-Construction and maintenance support equipment

39130000-Electrical wire management devices and accessories and supplies

45130000-Photographic and recording media



MUPAKASI INNOVATIONS

Beneficiary's Name: Mupakasi Innovations

Bank Name: Atlas Mara Bank

Branch Code: 325

Branch Name: East Park Mall Office

Beneficiary's A/C No. (ZMW): 3256147715014

Sort Code: 200050

Swift Code: FMBZZMLX

CONCLUSION

Mupakasi Innovations will continue to be instrumental, in pushing forward the expansion and diversification of the company's business. Together with, our team, we will continue to contribute to the economic development of Zambia by improving, on work methods, working culture, developing and taking more viable acquisitions in new areas, of the industrial and commercial sector.





1. Director



+260 978 873 064



mupakasienterprices@gmail.com

(a)

2. Isoka Branch +260 779 796 026

+260 976 023 435

(0)

3. Lusaka Branch

+260 972 803 275

+260 977 36 4143



Plot number 210/11, Salima road, Matero, Lusaka

Website:www.mupakasi.com



